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SUBJECT: GCSE business					
END GOAL		What qualification does this lead to at KS4?			Exam board hyperlink:
KS4 to develop and learn skills needed in business in preparation for GCSE exams		KS4 – GCSE Business KS5 – A level business			AQA
LONG TERM PLAN	Number of lessons	Acquired knowledge (previous understanding) Previous skills New skills	Acquired Skills (new skills)	AP Assessment – What have they learnt and remembered?	Extra- curricular links: School values CEIAG Trips Links to local context Working across subjects

SUBJECT: GCSE business					
LONG TERM PLAN	Number of lessons	Acquired knowledge – build in opportunities to revisit & sequence carefully	Acquired Skills – embed, revisit and build in checks to ensure they have acquired them	AP Assessment – What have they learnt and remembered?	Extra- curricular links: School values CEIAG Trips Links to local context Working across subjects

Year 10 – term 1 and 2	5 lessons per fortnight	<p>GCSE business course starts at the beginning of year 10 where students have selected GCSE business as an option.</p> <p>Students will be taught how and why, but also have the opportunity to see how the topic relates to an exam question, in preparation for GCSE exams at the end of year 11</p>	<p><u>Unit 1 – Business in the real world</u></p> <p>1.1 The purpose of business in the real world</p> <p>1.2 Business ownership</p> <p>1.3 Setting business aims and objectives</p> <p>1.4 Stakeholders</p> <p>1.5 Business locations</p> <p>1.6 Business planning</p> <p>1.7 Expanding a business</p> <p><u>Unit 2 – Influences on business</u></p> <p>2.1 Technology</p> <p>2.2 Ethical/environmental considerations</p> <p>2.3 The Economic climate of business</p> <p>2.4 Globalisation</p> <p>2.5 Legislation</p> <p>2.6 The competitive environment</p>	Students will be assessed at the end of each unit, via completed coursework.	There will be a consistent approach to teaching this aspect across the school to prevent any confusion for students, staff have been provided with CPD training to promote this and also a handbook to assist and prevent any confusion for students.
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Year 10 – term 2 and 3	5 lessons per fortnight	<p>GCSE business course starts at the beginning of year 10 where students have selected GCSE business as an option.</p> <p>Students will be taught how and why, but also have the opportunity to see how the topic relates to an exam question, in preparation for GCSE exams at the end of year 11</p>	<p><u>Unit 3 – Business operations</u></p> <p>3.1 Production processes</p> <p>3.2 The role or procurement</p> <p>3.3 The concept of quality</p> <p>3.4 Good customer service</p> <p><u>Unit 4 – Human Resources</u></p> <p>4.1 Organisational structure</p> <p>4.2 Recruitment and selection of employees</p> <p>4.3 Motivating employees</p> <p>4.4 Training</p>	Students will be assessed at the end of each unit, via completed coursework.	There will be a consistent approach to teaching this aspect across the school to prevent any confusion for students, staff have been provided with CPD training to promote this and also a handbook to assist and prevent any confusion for students.
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